HOPE SCULLY Interior Design

RENOVATIONS AND INTERIORS



W W W . H H S D E S I G N E R . C O M

WELCOME

Hello!

Thank you for considering us for your upcoming project. We pride ourselves on serving our clients with integrity, transparency, and a commitment to provide the best experience possible during the complex process of a renovation or interiors project.

With years of experience in the architecture, construction and interior design industry, we've developed a comprehensive process that yields highly personalized custom spaces for our clients.

If you've received this guide, you've likely checked out our website. Hopefully, you've felt a connection with the work we do. Lack of time, vision and clarity are the common themes our clients come to us with when they are facing challenges in their home. We offer creative solutions our clients love for years to come.

We'd love to hear more about your challenges!

Cheers, Hope

"HAVE YOU EVER NOTICED HOW SOME ROOMS EXUDE A CERTAIN ENERGY, WARMTH, AND HARMONY OF SPIRIT? IF YOU HAVE, THEN YOU HAVE EXPERIENCED THE LANGUAGE OF THE HOME. A LANGUAGE SOFTLY SPOKEN

UNDERSTOOD."

-Charlotte Moss

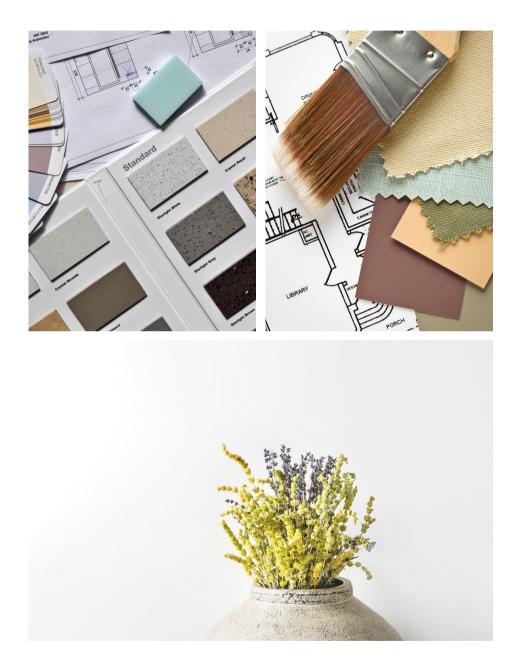
MEET HOPE



Hope Scully, the Principal and Founder, is a Pratt Institute graduate with a Master's Degree in Interior Architecture, and is a certified NCIDQ professional. Hope initiated her career in Commercial Design, working with some of the leading firms in New York City before establishing her own firm to bring her distinctive design approach to a residential clientele.

Hope is a versatile and accomplished designer who strongly believes in the transformative power of design in the lives of her clients. Residing in Westchester, New York, just outside of New York City, she thrives on collaborating with homeowners to maximize the potential of their spaces. She wholeheartedly immerses herself in understanding her clients' individual personalities, ensuring a deep comprehension of their requirements to craft rooms and homes that are truly cherished.

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HOW THIS WORKS

Clearly defined steps and milestones are the cornerstone of how we work. Here's what you can expect from our first conversation and beyond.

O 1 .	Initiating a dialogue allows us to discuss ideas, understand the problem
BOOK A CALL	at hand, and assess the compatibility of our approach
O 2 .	A deep dive session provides the opportunity to identify areas of
IN HOME	concern, brainstorm ideas and establish financial parameters with
CONSULTATION	the goal of identifying a specific scope of work and next steps.
O 3 . EXPLORATORY PHASE	Research and planning is conducted to identify detailed project costs, explore space layout options and flesh out preliminary design concepts. A resulting presentation allows clients to make an informed decision on priorities and approve specific project goals to move forward.
04. DESIGN & SOURCING	With a clear plan in place, we set out to refine design concepts, select materials, furnishings, and finishes and work through the details that create a uniquely customized design.

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HOW THIS WORKS

O 5 . MOBILIZATION	Drawings, logistics, procurement, coordination and scheduling are fine tuned and all involved parties are brought together to set the stage for a seamless project execution.
O 6 . Renovation	Trades and expert craftsmen/women do their thing to execute our finely detailed design. Ongoing communication is our biggest priority to ensure nothing is overlooked and clients are kept informed of ongoing progress.
07. INSTALLATION	Furnishings that have been received, inspected, and granted approval for delivery by our team are installed onsite. All boxes and dust is cleared away to reveal a beautiful finished space.
O 8 . REVEAL	Pop the cork! Sit back and enjoy. Your journey is now complete!

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"OUR OPPORTUNITY, AS DESIGNERS, IS TO LEARN HOW TO HANDLE THE COMPLEXITY, RATHER THAN SHY AWAY FROM IT, AND TO REALIZE THAT THE BIG ART OF DESIGN IS TO MAKE COMPLICATED THINGS SIMPLE".

Tim Parsey

FAQ

You have questions. We have answers.

DO I REALLY NEED YOUR FULL SERVICE APPROACH TO DESIGN?

The "design vision" is merely the starting point, the real enchantment occurs during the execution. It's in this phase that hundreds, and even thousands, of minor decisions and details come together to elevate a room or home to the caliber seen in images online and in magazines.

This transformation necessitates experience and expertise honed by designers over many years of practice. Placing trust in our process and knowledge paves the way for exceptional outcomes and helps steer clear of costly mistakes.

WHY CAN'T YOU GIVE A FULL ESTIMATED DESIGN FEE BEFORE THE FIRST ONE OR TWO PHASES?

Each project is a unique entity, and providing an accurate assessment without a more thorough analysis would be speculative at best. . This evaluation takes shape after we've conducted a comprehensive site visit, engaged in in-depth discussions about your requirements and preferences, and established clear expectations for what we can deliver through our services..

DO YOU PASS ON YOUR DISCOUNT ON PRODUCTS?

We collaborate with a wide array of vendors, each offering varying discounts. Our primary focus is sourcing the perfect products for your space, all while streamlining the process to conserve both your time and financial resources. The price we quote for products encompasses a comprehensive package, including tracking, shipping, receiving, inspection, as well as managing issues and damages related to any merchandise.

While our pricing remains competitive with internet/retail listings, it's important to note that many of the items we procure feature custom components tailored specifically to your project, rendering them unique and unavailable elsewhere.

TESTIMONIALS

WHAT OUR CLIENTS ARE SAYING ABOUT US

Janet, Brenxville

"It was a pleasure to work with Hope in both 2016 (master and two other bedrooms, upstairs den) and now (downstairs den). Hope provided us with floor plans for each room, including dimensions and guidelines for choosing furniture, rugs, lighting, window treatments, and paint colors. She respected our choices and our price ranges. We are very happy with the finished rooms! We will work with her again when we are ready to update our dining and living rooms."

Cerinna, Queens

"Hope was great - her ideas were exactly right and the previously miserable space is now beautiful and functional. I was skeptical we could ever like the room because of the tile floor (which we didn't want to remove at this time), but she figured out a way to make it fade into the background. Also, I never would have thought to select the furniture or decor items she selected, but they really work. We also love the built-in bookcase and the contractor she recommended."

Daniela, Hastings

"I had a wonderful experience working with Hope from HHS Interior Design on my kitchen and bathroom renovations. She understood my taste right away, provided great design options, and helped me source quality materials. Both spaces turned out great!"

Emily, Maonareneck

"Hope has been Invaluable to us on our project. She is organized, professional, honest, and has a great eye for design and dimension."

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LET'S CHAT

We hope this guide has helped you clarify our work style, process and methods. If you feel like this could be a good fit for you and your project, we'd love to talk to you! Click <u>HERE</u> to set up an introductory call or reach out to us by email. We Look forward to hearing from you!

Cheers, Hope

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